UNIVERSITY OF ALASKA FAIRBANKS MARINE ADVISORY PROGRAM



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KODIAK WORKSHOP ON MEASURING IMPACTS ON ECONOMIC DEVELOPMENT PROJECTS

February 6-7, 1992 Kodiak, Alaska

ALASKA FISHERIES ECONOMIC ASSESSMENT MODEL (AFEAM)

Sample Input and Output Information

Craig Wiese University of Alaska Marine Advisory Program

1986 KODIAK INVENTORY

LANDINGS TO KODIAK PROCESSORS

| | Port: | Kodlak | | | | | Change |
|----------------|------------|---------|--------|----|----|------------|--------|
| Species - PS/G | N Pink Sal | lmon | Landed | Wt | : | 17,468,428 | |
| Species - PS/G | N Sockeye | Salmon | Landed | Wt | : | 9,054,886 | |
| Species - PS/G | N Chum Sal | lmon | Landed | Wt | : | 6,107,421 | |
| Species - PS/G | N Coho Sai | lmon | Landed | Wt | : | 736,070 | |
| Species - PS/G | N King sai | lmon | Landed | Wt | : | 63,841 | |
| Species - Trol | l Pink Sal | lmon | Landed | Wt | : | 0 | |
| Species - Trol | l Sockeye | Salmon | Landed | Wt | : | 0 | • |
| Species - Trol | 1 Chum Sal | lmon | Landed | Wt | •: | 0 | |
| Species - Trol | l Coho Sal | lmon | Landed | Wt | : | 0 | |
| Species - Trol | l King Sal | lmon | Landed | Wt | : | 0 | |
| Species - Pink | Cannery S | Salmon | Landed | Wt | : | 26,202,644 | |
| Species - Sock | eye Canner | ry Sal. | Landed | Wt | : | 3,880,666 | |
| Species - Chum | Cannery S | Salmon | Landed | Wt | : | 2,617,466 | |
| Species - Hali | but(Dr/Hd- | -Off) | Landed | Wt | : | 11,473,701 | Y/N N |

F1 - Prev Menu

F2 - Finished

| | | State : Alaska Port : Kodiak | | | | | Change | : |
|---------|---------------|---------------------------------|--------|----|----|------------|---------|---|
| Species | _ | BlackCod (Dr/Hd-Off) | Landed | Wt | : | 6,623,500 | | |
| Species | - | True Cod (fillet) | Landed | Wt | : | 12,735,715 | | |
| Species | _ | Pollock (fillet) | Landed | Wt | : | 31,384,442 | | |
| Species | - | Pollock (surimi) | Landed | Wt | : | 40,800,000 | | |
| Species | - | Pink Shrimp | Landed | Wt | : | 0 | | |
| Species | - | Shrimp (Large Prawn) | Landed | Wt | : | 0 | | |
| Species | - | Scallops | Landed | Wt | : | 180,000 | | |
| Species | · | Clams | Landed | Wt | : | 0 | • | |
| Species | - | Herring Roe | Landed | Wt | : | 3,110,552 | | |
| Species | _ | Herring Roe on Kelp | Landed | Wt | : | 0 | | |
| Species | _ | King Crab | Landed | Wt | : | 205,382 | | |
| Species | - | Bairdi Tanner Crab | Landed | Wt | : | 8,971,640 | | |
| Species | _ | Dungeness Crab | Landed | Wt | •: | 965,092 | * * * * | |
| Species | - | Herring, Bait | Landed | Wt | : | 499,754 | Y/N | N |
| | | | | | | | | |

Alaska - Kodiak Port Processor Inventory

Processors

| 1 | = | Large Fr/Frz/Cn | 5 |
|----|---|----------------------|---|
| 2 | = | Medium Fresh/Frozen | 7 |
| 3 | = | Small Fresh/Frozen | 6 |
| 4 | = | Buying Station 1 | 0 |
| 5 | = | Large Cannery | 0 |
| 6 | = | Medium Cannery | 0 |
| 7 | = | Floating Processor | 0 |
| 8 | = | Floating Packer | 0 |
| 9 | = | large fr/frz/surimi | 0 |
| 10 | = | Medium fr/frz/surimi | 0 |
| 11 | = | Large S.E. Frsh/Frz. | 0 |
| 12 | = | Medium SE Fresh/Frz. | 0 |
| 13 | = | Small SE Fresh/Frz. | 0 |
| | | | |

Line to change (0-13) ___

Alaska - Kodiak Port Vessel Inventory

RESIDENT FISHERMEN FUHING LOCALLY

| 1 | = | Purse Seine | 98 | 11 = Tender/LL/Crab 50 |
|----|---|----------------------|----|----------------------------|
| 2 | = | Purse Seine/S.E. | 0 | 12 = Comb(Drag/Crab/LL) 24 |
| 3 | = | Gillnet (Kodiak/set) | 77 | 13 = Troller (power) 0 |
| 4 | = | Gillnet (P.W.) | 0 | 14 = Troller (hand) 0 |
| 5 | = | Gillnet (Bristol B.) | 0 | 15 = Other(dredge, etc.) 2 |
| 6 | = | Gillnet (S.W.) | 0 | 16 = King Crab Vessel 5 |
| 7 | = | Set Net | 0 | 17 = Pots (crab/shrimp) 0 |
| 8 | = | Beach Seine | 4 | 18 = Aquaculture 0 |
| 9 | = | Longline (large) | 35 | 19 = Large Trawler/JV 12 |
| 10 | = | Comb(LLine/Troll) | 0 | 20 = Factory Trawler 0 |

1 = Large Fr/Frz/Cn
2 = Medium Fresh/Frozen
3 = Small Fresh/Frozen
4 = Buying Station 1
5 = Large Cannery
6 = Medium Cannery
7 = Floating Processor
8 = Floating Packer
9 = large fr/frz/surimi
10 = Medium fr/frz/surimi
11 = Large S.E. Frsh/Frz.
12 = Medium SE Fresh/Frz.

13 = Small SE Fresh/Frz.

Processor Number (0-13) ___

FIXED COSTS

| 2 = 3 = 4 = 5 = | Processor Number Type Market Value Minimum # Employees Maximum # Employees Number of Species Process Fraction of plant operation | ed | Jarge 350000 125 250 20 | Fr/Frz/Cn 00.00 |
|---------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------|--------------------|
| 8 = 9 = 10 = 11 = 12 = 13 = 14 = 15 = | Admin Salaries Maintenance & Repairs Utilities Telephone Insurance Taxes Supplies Miscellaneous Interest Expense Depreciation | 600000.00 200000.00 100000.00 60000.00 35000.00 55000.00 60000.00 | | |

Line to Change (0-16) ___

1986 KODIAK PROCESSOR PATA INPUTS

FIXED COSTS (CONT.)

| | | Processor Number | | 2 |
|----|---|---------------------------|-----------|---------------------|
| 1 | = | Type | | Medium Fresh/Frozen |
| 2 | = | Market Value | | 2000000.00 |
| 3 | = | Minimum # Employees | • | 60 |
| 4 | = | Maximum # Employees | | 100 |
| 5 | = | Number of Species Process | eđ | (20) |
| 6 | = | Fraction of plant operati | on | 1.00 |
| | | | | |
| | | Admin Salaries | 300000.00 |) |
| 8 | = | Maintenance & Repairs | 100000.00 |) |
| 9 | = | Utilities | 80000.00 |) |
| 10 | = | Telephone | 40000.00 |) |
| 11 | = | Insurance | 40000.00 | , |
| 12 | = | Taxes | 20000.00 |) |
| 13 | = | Supplies | 30000.00 |) |
| 14 | = | Miscellaneous | 30000.00 |) |
| 15 | = | Interest Expense | 0.00 |) |
| 16 | = | Depreciation | 0.00 |) |

Line to Change (0-16) ___

| | | Processor Number | | 3 | |
|----|---|--------------------------|-----------|-------|--------------|
| 1 | = | Type | | Small | Fresh/Frozen |
| 2 | = | Market Value | | 10000 | 00.00 |
| 3 | = | Minimum # Employees | | 10 | |
| 4 | = | Maximum # Employees | | 50 | |
| 5 | = | Number of Species Proces | sed | 20 | |
| 6 | = | Fraction of plant operat | ion | | 1.00 |
| | | | | | |
| 7 | = | Admin Salaries | 100000.00 |) | |
| 8 | = | Maintenance & Repairs | 30000.00 |) | |
| 9 | = | Utilities | 30000.00 |) | |
| 10 | = | Telephone | 20000.00 |) | |
| 11 | = | Insurance | 20000.00 |) | |
| 12 | = | Taxes | 10000.00 |) | |
| 13 | = | Supplies | 20000.00 |) | |
| 14 | = | Miscellaneous | 10000.00 |) | |
| 15 | = | Interest Expense | 0.00 |) | |
| | | Depreciation | 0.00 |) | |
| | | - | | | |

Line to Change (0-16) ___

1986 KODIAK PROCESSOR DATA INPUT

```
1 = PS/GN Pink Salmon
                          12 = Sockeye Cannery Sal. 23 = Herring Roe
 2 = PS/GN Sockeye Salmon 13 = Chum Cannery Salmon
                                                    24 = Herring Roe on Kelp
                                                    25 = King Crab
 3 = PS/GN Chum Salmon
                        14 = Halibut(Dr/Hd-Off)
                          15 = BlackCod (Dr/Hd-Off) 26 = Bairdi Tanner Crab
 4 = PS/GN Coho Salmon
5 = PS/GN King salmon
                          16 = True Cod (fillet)
                                                    27 = Dungeness Crab
 6 = Troll Pink Salmon
                          17 = Pollock (fillet)
                                                    28 = Herring, Bait
7 = Troll Sockeye Salmon 18 = Pollock (surimi)
                                                    29 = Rockfish
 8 = Troll Chum Salmon
                          19 = Pink Shrimp
                                                    30 = Flatfish
 9 = Troll Coho Salmon
                          20 = Shrimp (Large Prawn) 31 = Aqua. Enhancement FF
                                                    32 = Opilio Tanner Crab
10 = Troll King Salmon
                          21 = Scallops
11 = Pink Cannery Salmon 22 = Clams
```

Species Number (0-32)

VARIABLE COSTS (BY SPECIES)

| | | Species Number | 1 |
|---|-----|--------------------------------------|-------------------|
| 1 | = ' | Species Name | PS/GN Pink Salmon |
| 2 | _ | Landed Price | 0.3800 |
| 3 | = | Yield of Processed Product | 0.7500 |
| | | Raw Product Price | 0.5066 |
| 4 | = | Process Labor Cost | 0.1800 |
| 5 | = | Other Process Costs - a | 0.0500 |
| 6 | = | Other Process Costs - b | 0.1900 |
| 7 | = | Fish Taxes | 0.0100 |
| 8 | = | Sales Price of Processed Product | 1.1000 |
| 9 | = | Bad Debt Factor | 0.0050 |
| | | Bad Debt Expense | 0.0055 |
| | | Variable Cost of Processed Product | 0.9421 |
| | | Contribution Margin of Proc. Product | 0.1578 |

Line to Change (0-9)

1986 KODIAK PROCESSOR DATA INPUT

VARIABLE COSTS CONT.)

| | | Species Number | 14 |
|---|-----|--------------------------------------|-------------------------------|
| 1 | = | Species Name | <pre>Halibut(Dr/Hd-Off)</pre> |
| 2 | = | Landed Price | 1.4800 |
| 3 | = | Yield of Processed Product | 0.9800 |
| | | Raw Product Price | 1.5102 |
| 4 | = | Process Labor Cost | 0.1000 |
| 5 | = | Other Process Costs - a | 0.0000 |
| 6 | = | Other Process Costs - b | 0.1600 |
| 7 | = ' | Fish Taxes | 0.0400 |
| 8 | = | Sales Price of Processed Product | 2.2000 |
| 9 | - | Bad Debt Factor | 0.0050 |
| | | Bad Debt Expense | 0.0110 |
| | | Variable Cost of Processed Product | 1.8212 |
| | | Contribution Margin of Proc. Product | 0.3787 |

Line to Change (0-9) _

| | | Species Number | 26 |
|---|-----|--------------------------------------|--------------------|
| 1 | = | Species Name | Bairdi Tanner Crab |
| 2 | = | Landed Price | 1.8000 |
| 3 | = | Yield of Processed Product | 0.6500 |
| | | Raw Product Price | 2.7692 |
| 4 | = | Process Labor Cost | 0.2500 |
| 5 | = | Other Process Costs - a | 0.0500 |
| 6 | = | Other Process Costs - b | 0.1600 |
| 7 | •= | Fish Taxes | 0.0800 |
| 8 | . = | Sales Price of Processed Product | 4.1000 |
| 9 | = | Bad Debt Factor | 0.0050 |
| | | Bad Debt Expense | 0.0205 |
| | | Variable Cost of Processed Product | 3.3297 |
| | | Contribution Margin of Proc. Product | 0.7702 |

Line to Change (0-9)

1986 KODIAK PROCESSOR DATA INPUT

| | • | | N 16 | TDIDI | ITION OF E | EVOCALOR | - / 1 | |
|----|---|----------------------------|------|---------|-------------------------|-----------------------|-----------|---|
| | | Alaska - Kodiak | りに | Process | CITON OF C | JAPENSE Distribute | =s-Lochui | 7 |
| | | Alaska - Roulak | | Local | sor Category Washington | | | |
| | | Processor Variable Expense | es : | | "abiiing con | oregon | urasva | |
| 1 | = | Raw Product Cost | - | 100 | 0 | 0 | 0 | |
| 2 | = | Direct Processing Labor | | 30 | 50 | 3 | 17 | |
| 3 | | Other Variable - Packaging | I | 20 | 70 | 3 | 7 | |
| 4 | = | Other Variable Expenses | | 60 | 20 | 3 | 17 | |
| 5 | = | Fish Taxes | | 50 | 0 | 0 | 50 | |
| 6 | = | Bad Debt Expenses | | 20 | 80 | 0 | 0 | |
| | | December 1 Start 1 Start 1 | | | | | | |
| _ | | Processor Fixed Expenses | : | | | _ | _ | |
| 7 | | Admin Salaries | | 80 | 20 | 0 | 0 | |
| 8 | | Maintenance & Repairs | | 50 | 30 | 0 | 20 | |
| 9 | = | Utilities | | 100 | 0 | 0 | 0 | |
| 10 | = | Telephone | | 100 | 0 | 0 | 0 | |
| 11 | = | Insurance | | 0 | 100 | 0 | 0 | |
| 12 | = | Taxes | | 100 | 0 | 0 | 0 | |
| 13 | = | Supplies | | 50 | 30 | 0 | 20 | |
| 14 | = | Miscellaneous | | 70 | 30 | 0 | 0 | |
| 15 | = | Interest Expense | | 0 | 100 | 0 | . 0 | |
| 16 | = | Operating Income | : | 20 | 80 | 0 | 0 | |

Line to change (1-16) F2 - Batch Column Change F1 - Prev Menu

Species : PS/GN Pink Salmon

Landed Weight

17,468,428

| | | Processors | No. | Perc | ent | • |
|---|---|---------------------|-----|------|-----|-------|
| 1 | = | Large Fr/Frz/Cn | 5 | 50 | % | D157 |
| 2 | = | Medium Fresh/Frozen | 7 | 40 | % | , — |
| 3 | = | Small Fresh/Frozen | 6 | 10 | % | (AND) |
| | | | | | | |

TRIBUTION OF LANDINGS, BY SPECIES, TO EACH PROCESSOR TYPE

Total Percent

100 %

Line to change (0-3) _

F1 - Frev Menu

F2 - Finished

1986 KODIAK - VESSEL DATA INPUT

```
1 = Purse Seine
 2 = Purse Seine/S.E.
 3 = Gillnet (Kodiak/set)
 4 = Gillnet (P.W.)
 5 = Gillnet (Bristol B.)
 6 = Gillnet (S.W.)
 7 = Set Net
 8 = Beach Seine
 9 = Longline (large)
10 = Comb(LLine/Troll)
11 = Tender/LL/Crab
12 = Comb(Drag/Crab/LL)
13 = Troller (power)
14 = Troller (hand)
15 = Other(dredge, etc.)
16 = King Crab Vessel
17 = Pots (crab/shrimp)
18 = Aquaculture
19 = Large Trawler/JV
20 = Factory Trawler
```

Fishing Vessel Number (0-20) ___

OPERATING COSTS

| 1 2 3 4 5 | Fishing Vessel Number 1 Type Market Value Days per year fishing Number of crew Number of different species | | Purse Seine 200000.00 150 3 15 | |
|-----------------------|------------------------------------------------------------------------------------------------------------|---|--------------------------------------------|---------|
| 6 | Vessel & Engine Replacement | | 0.0000 | 9500.00 |
| 7 | Gear Replacement | | 0.0000 | 3500.00 |
| 8 | Fuel & Lubricants | | 0.0000 | 9000.00 |
| 9 | Food & Supplies | | 0.0000 | 4500.00 |
| 10 | Ice & Bait | | 0.0000 | 2000.00 |
| 11 | Dues & Fees | | 0.0000 | 7000.00 |
| 12 | Transportation | | 0.0000 | 4500.00 |
| 13 | Miscellaneous | | 0.0000 | 3200.00 |
| 14 | Crew Shares | | 0.4499 | 0.00 |
| 15 | Insurance | | 13000.00 | |
| 16 | Moorage | | 2000.00 | |
| 17 | Interest Expenses | • | 0.00 | |
| 18 | Depreciation | | 0.00 | |
| 19 | Licensing | | 300.00 | |
| 20 | Miscellaneous | | 2000.00 | |

Line to Change (0-20) ___

1986 KODIAK VESSEL DATA INPUT

Species: PS/GN Pink Salmon Landed Weight 17,468,428

| Vessels | No. Pct | DUTO CUTICA |
|--------------------------|----------------|--------------------|
| 1 = Purse Seine | 98 40 % | DISTRIBUTION OF |
| 2 = Gillnet (Kodiak/set) | 77 12 % | LANDINGS BY VESSEL |
| 3 = Beach Seine | 4 1 % | MINDINGS DY VESSEL |
| 4 = Tender/LL/Crab | 50 47 % | TYPE |

Total Percent

100 %

Line to change (0-4) _

F1 - Prev Menu F2 - Finished

Species: Halibut(Dr/Hd-Off) Landed Weight 11,473,701

| | | Vessels | No. | Pct | |
|---|---|--------------------|-----|-----|---|
| 1 | = | Purse Seine | 98 | 20 | * |
| 2 | = | Longline (large) | 35 | 35 | * |
| 3 | = | Tender/LL/Crab | 50 | 30 | 8 |
| 4 | = | Comb(Drag/Crab/LL) | 24 | 15 | % |

Total Percent

100 %

Line to change (0-4) _

F1 - Prev Menu F2 - Finished

1986 KODIAK VESSEL DATA INPUT

| | | Alaska - Kodiak | Vessel | Category D | istributio | on |
|----|---|-----------------------------|--------|------------|------------|--------|
| | | | Local | Washington | Oregon | Alaska |
| | | Vessel Variable Expenses: | | | | |
| 1 | = | Vessel & Engine Replacement | 40 | 40 | 3 | 17 |
| 2 | = | Gear Replacement | 40 | 40 | 3 | 17 |
| 3 | = | Fuel & Lubricants | 80 | 10 | 3 | 7 |
| 4 | = | Food & Supplies | 70 | 20 | 3 | 7 |
| 5 | = | Ice & Bait | 100 | 0 | 0 | 0 |
| 6 | = | Dues & Fees | 50 | 20 | 3 | 27 |
| 7 | = | Transportation | 50 | 40 | 3 | 7 |
| 8 | = | Miscellaneous | 70 | 20 | 3 | 7 |
| 9 | = | Crew Shares | 65 | 20 | 2 | 13 |
| | | Vessel Fixed Expenses : | | | | |
| 10 | = | Insurance | 40 | 40 | 3 | 17 |
| 11 | = | Moorage | 100 | 0 | 0 | 0 |
| 12 | = | Interest Expenses | 0 | 90 | 3 | 7 |
| 13 | = | Depreciation | 0 | 0 | 0 | 100 |
| 14 | = | Licensing | 50 | 0 | 0 | 50 |
| | | Miscellaneous | 70 | 20 | 3 | 7 |
| 16 | = | Operating Income : | 65 | 20 | 2 | 13 |

Line to change (1-16) ____ F1 - Prev Menu F2 - Batch Column Change

DISTRIBUTION OF VESSEL EXPENDITURES
BY LOCALITY - WITHIN AND OUTSIDE OF ALASKA

Comment : 1986 **DRAFT ONLY**

State : Alaska Fishing Port : Kodiak

Type of Fishing Vessel : Longline (large)
Market Value : \$400,000.00

Days per year fishing : 90 days

Skipper 5 crew

Total species of fish : 5

| Total species of fish : 5 | | | |
|-----------------------------|---------------|----------------------------|-----------------------------------------|
| Species Name | Landed Weight | Price | Total Value |
| | | ======= | |
| Halibut(Dr/Hd-Off) | 114737.0 | \$1.48 | \$169,810.78 |
| BlackCod (Dr/Hd-Off) | 113545.7 | \$1.00 \$3.37 \$1.80 | \$113,545.71 \$988.76 \$23,069.93 |
| King Crab | 2 93.4 | | |
| Bairdi Tanner Crab | 12816.6 | | |
| Rockfish | 5198.2 | \$1.00 | \$5,198.25 |
| Totals | 246591.0 | ======: | \$312,613.44 |
| Variable Expenses | | | |
| Vessel & Engine Replacement | \$12,000.00 | | |
| Gear Replacement | \$18,000.00 | | |
| Fuel & Lubricants | \$16,000.00 | | |
| Food & Supplies | \$14,000.00 | | |

| Vessel & Engine Replacement | \$12,000.00 |
|-----------------------------|--------------|
| Gear Replacement | \$18,000.00 |
| Fuel & Lubricants | \$16,000.00 |
| Food & Supplies | \$14,000.00 |
| Ice & Bait | \$20,000.00 |
| Dues & Fees | \$2,000.00 |
| Transportation | \$2,500.00 |
| Miscellaneous | \$1,000.00 |
| Crew Shares | \$146,897.07 |
| | |

Total Variable Expenses \$232,397.07

| Fixed Expenses | |
|-----------------------------------------|-------------|
| ======================================= | |
| Insurance | \$20,000.00 |
| Moorage | \$2,000.00 |
| Interest Expenses | \$0.00 |
| Depreciation | \$0.00 |
| Licensing | \$800.00 |
| Miscellaneous | \$10,000.00 |

Total Fixed Expenses \$32,800.00

Total Expenses \$265,197.07

Net Income \$47,416.39

\$5,885,077.00

\$265,061.09

Comment

Total Expenses

Net Income

: 1986 **DRAFT ONLY**

Type of Processor : Medium Fresh/Frozen

Market Value : \$2,000,000.00 Employees for normal operation : 60-100

| Employees for normal of | operation: 60- | .100 | | |
|-------------------------|-----------------------------------------|--------------|--------|----------------|
| Species Name | Landed Weight | Yield | Price | Total Value |
| PS/GN Pink Salmon | 998195.8 | 748646.8 | \$1.10 | \$823,511.56 |
| PS/GN Sockeye Salmon | 517422.0 | 403589.2 | | \$1,077,583.25 |
| PS/GN Coho Salmon | 42061.1 | 32807.6 | | \$60,694.23 |
| PS/GN King salmon | 3648.0 | 2918.4 | | |
| PS/GN Chum Salmon | 348995.5 | 272216.5 | | • |
| Scallops | 25714.2 | 25714.2 | | \$141,428.48 |
| Herring Roe | 133309.3 | 130643.1 | | \$104,514.53 |
| Herring, Bait | 35696.7 | 35696.7 | | \$12,493.83 |
| Halibut(Dr/Hd-Off) | 491730.0 | 481895.4 | - | \$1,060,170.00 |
| BlackCod (Dr/Hd-Off) | 378485.7 | 370916.0 | | \$600,883.93 |
| True Cod (fillet) | 727755.1 | 174661.2 | • | \$279,457.96 |
| Pollock (fillet) | 1793396.6 | 358679.3 | • | \$394,547.25 |
| Rockfish | 38986.8 | 38207.1 | | \$61,131.42 |
| Flatfish | 1949.3 | 1228.0 | | \$1,105.28 |
| King Crab | 8802.0 | 5633.3 | | \$35,771.64 |
| Bairdi Tanner Crab | 384498.8 | 249924.2 | | \$1,024,689.37 |
| Dungeness Crab | 41361.0 | 37224.9 | | \$83,756.15 |
| | | 2270600 | ====== | ========== |
| Totals | 5972008.7 | 3370602.6 | | \$6,150,138.09 |
| Variable Expenses | | _======= | | |
| Raw Product Cost | | ,767,740.00 | | |
| Direct Processing Labo | · · | \$596,263.00 | | |
| Other Variable - Packa | | \$155,159.67 | | |
| Other Variable Expense | | \$598,207.93 | | |
| Other Variable Expense | | \$97,546.37 | | |
| Bad Debt Expenses | | \$30,160.12 | | |
| | | , -, | | , |
| Total Variable Expense | s | | | \$5,245,077.00 |
| | | | | · · |
| Fixed Expenses | | | | |
| | :====================================== | ======= | | |
| Admin Salaries | | \$300,000.00 | | |
| Maintenance & Repairs | | \$100,000.00 | | |
| Utilities | | \$80,000.00 | | |
| Telephone | | \$40,000.00 | | |
| Insurance | | \$40,000.00 | | |
| Taxes | | \$20,000.00 | | |
| Supplies | | \$30,000.00 | | |
| Miscellaneous | | \$30,000.00 | | |
| ✓Interest Expense | | \$0.00 | | |
| ✓Depreciation | | \$0.00 | | |
| Total Fixed Expenses | | | | \$640,000.00 |
| , | | | | |

Local Distribution

Comment: 1986 **DRAFT ONLY**

State : Alaska Port : Kodiak

Total Port Landings in Pounds

| Species Name | Total Weight |
|----------------------|--------------|
| | ========== |
| PS/GN Pink Salmon | 17,468,428 |
| PS/GN Sockeye Salmon | 9,054,886 |
| PS/GN Chum Salmon | 6,107,421 |
| PS/GN Coho Salmon | 736,070 |
| PS/GN King salmon | 63,841 |
| Pink Cannery Salmon | 26,202,644 |
| Sockeye Cannery Sal. | 3,880,666 |
| Chum Cannery Salmon | 2,617,466 |
| Halibut(Dr/Hd-Off) | 11,473,701 |
| BlackCod (Dr/Hd-Off) | 6,623,500 |
| True Cod (fillet) | 12,735,715 |
| Pollock (fillet) | 31,384,442 |
| Pollock (surimi) | 40,800,000 |
| Scallops | 180,000 |
| Herring Roe | 3,110,552 |
| King Crab | 205,382 |
| Bairdi Tanner Crab | 8,971,640 |
| Dungeness Crab | 965,092 |
| Herring, Bait | 499,754 |
| Rockfish | 909,694 |
| Flatfish | 45,485 |

1986 KODIAK
INDUCED INCOME FROM HOUSEHOLD EXPENDITURES BY FISHING INDUSTRY PEOPLE.

. CUMULATIVE INCOME IMPACT- DIRECT, INDIRECT, INDUCED Local Sectors Impacted BY Household Expenditures:

| IMPLAN SECTOR | IMPLAN # | % of Local Consumer Expend. | Local \$ Impact |
|--------------------------|----------|-----------------------------------|--------------------|
| Retail Trade | 433 | 25.44 | \$4,693,833 |
| Owner Occupied Dwellings | 439 | 20.37 | \$3,760,232 |
| Eating & Drinking Places | 447 | 9.82 | \$1,813,694 |
| Wholesale Trade | 432 | 6.65 | \$1,226,965 |
| Doctors and Dentists | 451 | 5.82 | \$1,075,670 |
| Automobile Repair | 448 | 3.27 | \$605,180 |
| Banking | 434 | 3.25 | \$601,490 |
| Real Estate | 440 | 2.77 | \$512,927 |
| Communications | 427 | 2.26 | \$418,829 |
| Personal Services | 442 | 1.97 | \$363,477 |
| Gas Prod.& Distrib. | 430 | 1.74 | \$321,040 |
| Other Medical & Health | 463 | 1.59 | \$293,365 |
| Motor Freight Transp. | 432 | 1.52 | \$282,294 |
| Misc. Professional | 446 | 1.44 | \$265,689 |
| Amusement & Recreation | 450 | 1.25 | \$230,633 |
| Hotels and Lodging | 441 | 1.12 | \$206,647 |
| Canned Fruit and Veg. | 70 | 0.87 | \$160,520 |
| Non Profit Organizations | 455 | 0.81 | \$149,450 |
| Other State & Local Srvc | 464 | 0.74 | \$136,534 |
| Beauty & Barber Shops | 443 | 0.72 | \$132,844 |
| Local Passenger Service | 421 | 0.69 | \$129,154 |
| Bottled & Soft Drinks | 92 | 0.55 | \$101,478 |
| U.S. Postal Service | 458 | 0.52 | \$97,788 |
| Newspapers | 176 | 0.50 | \$94,098 |
| Motion Pictures | 449 | 0.44 | \$83,028 |
| Boat & Building Repair | 384 | 0.40 | \$73,802 |
| Insurance Carriers | 437 | 0.37 | \$68,267 |
| Other Local Purchases | | 2.99 | \$551,673 |
| Total Local Purchases | | 100.00 | \$18,450,601 |

TOTAL COMMUNITY IMPACT FROM FISHING AND PROCESSING ACTIVITIES

\$80,738,185

17100

· RESIDENT VESSEL OWNER, CREW, PROCESSING OWNER/EMPLOYEE INCOM

· WAGES/SALARIES (INSURANCE CLAIMS) - SUPPORT BUSINESSES

Community Sectors Effected by Fisheries Landings:

Direct and Indirect Local Sectors Impacted by Fishing and Processing Activities:

| Vessel and Engine Repair | \$144,823 |
|-------------------------------|-------------|
| Gear Replacement | \$112,669 |
| Fuel and Lubricants | \$207,548 |
| Food and Supplies | \$359,789 |
| Ice and Bait | \$1,069,996 |
| Dues and Fees | \$212,590 |
| Transportation and Freight | \$161,635 |
| Insurance | \$1,320,602 |
| Moorage | \$222,728 |
| Plant Maintenance and Repair | \$296,856 |
| Utilities | \$91,070 |
| Interest Expense | \$0 |
| Telephone | \$91,070 |
| Government (licenses & taxes) | \$519,459 |
| Miscellaneous | \$1,422,441 |
| Indirect Sectors | \$476,156 |
| | |

Subtotal for Fishing & Processing \$6,709,432

Total Actual Household Income of Vessel and Processor Owners and Employees

\$55,578,152

KODIAK DISTANT WATER FLEET

LANDINGS

Local Distribution

Comment: 1986 KOD-D/W DRAFT

State

: Alaska

Port

: Kodiak/D-W Fleet

Total Port Landings in Pounds

| Species Name | Total Weight |
|-----------------------------------------|--------------|
| ======================================= | ======== |
| PS/GN Pink Salmon | 5,277,055 |
| PS/GN Sockeye Salmon | 2,194,413 |
| PS/GN Chum Salmon | 1,071,085 |
| PS/GN Coho Salmon | 156,744 |
| PS/GN King salmon | 7,838 |
| Halibut(Dr/Hd-Off) | 6,000,000 |
| BlackCod (Dr/Hd-Off) | 2,687,132 |
| Pollock (fillet) | 16,000,000 |
| Pink Shrimp | 395,025 |
| Shrimp (Large Prawn) | 3,314 |
| Scallops | 100,000 |
| Clams | 19,507 |
| Herring Roe | 8,979,590 |
| King Crab | 4,034,000 |
| Bairdi Tanner Crab | 5,800,000 |
| Dungeness Crab | 2,000,000 |
| Herring, Bait | 400,000 |

· VESSEL OWNER AND CREW NET INCOME

· WAGES /SALARIES (AND INSURANCE CLAIMS) - SUPPORT INDUSTRIES Community Sectors Effected by Fisheries Landings:

Direct and Indirect Local Sectors Impacted by Fishing and Processing Activities:

| Vessel and Engine Repair | \$48,148 |
|-------------------------------|-----------|
| Gear Replacement | \$39,992 |
| Fuel and Lubricants | \$42,319 |
| Food and Supplies | \$28,128 |
| Ice and Bait | \$0 |
| Dues and Fees | \$30,252 |
| Transportation and Freight | \$17,786 |
| Insurance | \$704,435 |
| Moorage | \$44,834 |
| Plant Maintenance and Repair | \$0 |
| Utilities | \$0 |
| Interest Expense | \$0 |
| Telephone | \$0 |
| Government (licenses & taxes) | \$15,034 |
| Miscellaneous | \$368,377 |
| Indirect Sectors | \$98,650 |
| | |

Subtotal for Fishing & Processing \$1,437,955

Total Actual Household Income of Vessel and Processor Owners and Employees

\$31,638,102

· WAGES SALARIES (LOCAL) RESULTING FROM CONSUMER SPENDING
BY PEOPLE WHO WORK IN THE FISHING INDUSTRY AND BY PEOPLE
WORKING IN SUPPORT BUSINESSES LINDUCED IMPACT)
• CUMULATIVE INCOME IMPACT - DIRECT, INDUCED
Local Sectors Impacted BY Household Expenditures:

| IMPLAN SECTOR | IMPLAN # | % of Local Consumer Expend. | |
|--------------------------|-------------|-----------------------------------|--------------|
| Retail Trade | 433 | 25.44 | \$2,547,631 |
| Owner Occupied Dwellings | 439 | 20.37 | \$2,040,909 |
| Eating & Drinking Places | 447 | 9.82 | \$984,403 |
| Wholesale Trade | 432 | 6.65 | \$665,949 |
| Doctors and Dentists | 451 | 5.82 | \$583,832 |
| Automobile Repair | 448 | 3.27 | \$328,468 |
| Banking | 434 | 3.25 | \$326,465 |
| Real Estate | 440 | 2.77 | \$278,397 |
| Communications | 427 | 2.26 | \$227,324 |
| Personal Services | 442 | 1.97 | \$197,281 |
| Gas Prod.& Distrib. | 430 | 1.74 | \$174,248 |
| Other Medical & Health | 463 | 1.59 | \$159,227 |
| Motor Freight Transp. | 432 | 1.52 | \$153,218 |
| Misc. Professional | 446 | 1.44 | \$144,206 |
| Amusement & Recreation | 450 | 1.25 | \$125,178 |
| Hotels and Lodging | 441 | 1.12 | \$112,160 |
| Canned Fruit and Veg. | 70 | 0.87 | \$87,124 |
| Non Profit Organizations | 455 | 0.81 | \$81,116 |
| Other State & Local Srvc | 464 | 0.74 | \$74,106 |
| Beauty & Barber Shops | 443 | 0.72 | \$72,103 |
| Local Passenger Service | 421 | 0.69 | \$70,100 |
| Bottled & Soft Drinks | 92 | 0.55 | \$55,078 |
| U.S. Postal Service | 458 | 0.52 | \$53,076 |
| Newspapers | 176 | 0.50 | \$51,073 |
| Motion Pictures | 449 | 0.44 | \$45,064 |
| Boat & Building Repair | 38 4 | 0.40 | \$40,057 |
| Insurance Carriers | 437 | 0.37 | \$37,053 |
| Other Local Purchases | | 2.99 | \$299,427 |
| Total Local Purchases | | 100.00 | \$10,014,273 |

TOTAL COMMUNITY IMPACT FROM FISHING AND PROCESSING ACTIVITIES

\$43,090,330